

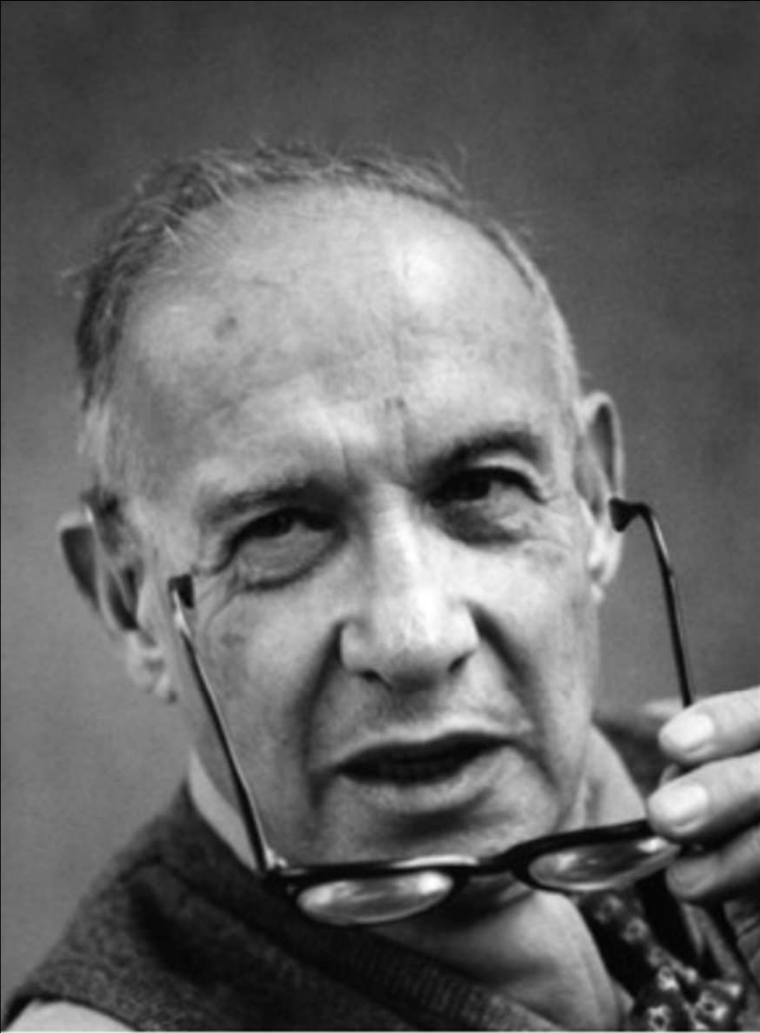


# Proactive Cyber Risk Management

Pawel Malak



**What is your cyber security  
risk level today?**



You can't manage what you don't  
measure.

— *Peter Drucker* —

AZ QUOTES

In a world where **investments in cybersecurity** are reaching unprecedented levels, why do we continue to witness **large-scale cyber attacks** that challenge the most advanced defenses?

NIS2  
Directive



- **Risk-Based Approach:** Entities are required to adopt a risk-based approach to cybersecurity, identifying and assessing risks relevant to their specific context and implementing appropriate measures to mitigate these risks.

# Threat

Threat refers to anything that has the potential to cause harm or allow unauthorized access to an information system. This could be malicious actors, state-sponsored groups, cyber criminals or insider threats.



**IDENTIFY  
VULNERABILITIES,  
THREATS &  
CONSEQUENCES**



**Cyber  
RISK**

# Vulnerability

Vulnerability is a weakness that can be exploited by a threat. Examples include unpatched software, misconfigured controls and users who may fall victim to social engineering.

# Consequence

Consequence is the impact or damage that would occur if a threat successfully exploits a vulnerability. Financial loss, reputational harm, loss of proprietary data, and business disruption are common consequences.



**IDENTIFY  
VULNERABILITIES,  
THREATS &  
CONSEQUENCES**

# Threat

Threat refers to anything that has the potential to cause harm or allow unauthorized access to an information system. This could be malicious actors, state-sponsored groups, cyber criminals or **insider threats**.

Potential  
Cyber  
Risk

Theoretical  
Cyber  
Risk

**Cyber  
RISK**

# Vulnerability

Vulnerability is a weakness that can be exploited by a threat. Examples include unpatched software, misconfigured controls and users who may fall victim to **social engineering**.

Cyber  
Risk  
Exposure

# Consequence

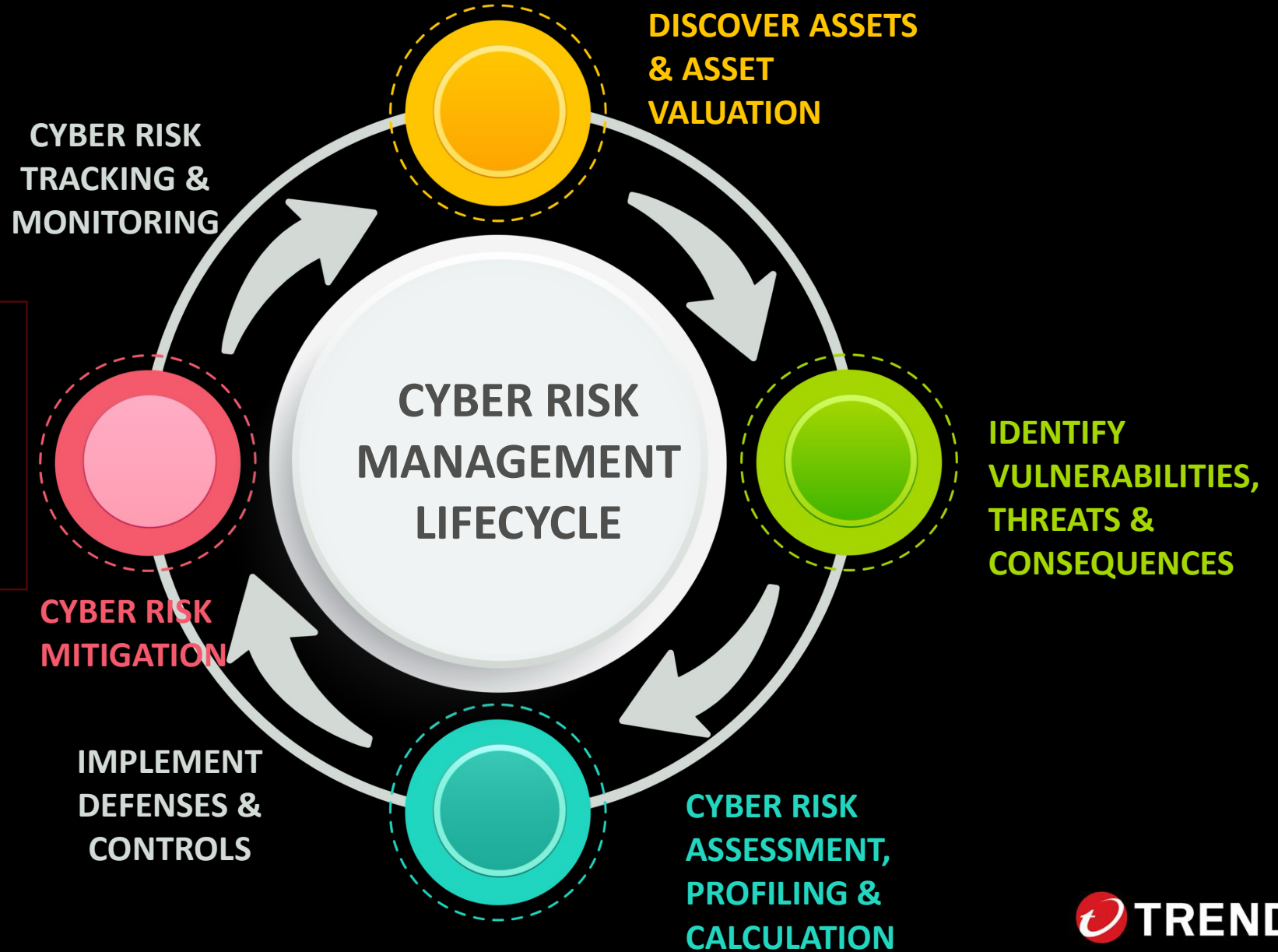
Consequence is the impact or damage that would occur if a threat successfully exploits a vulnerability. Financial loss, reputational harm, loss of proprietary data, and business disruption are common **consequences**.



**IDENTIFY  
VULNERABILITIES,  
THREATS &  
CONSEQUENCES**



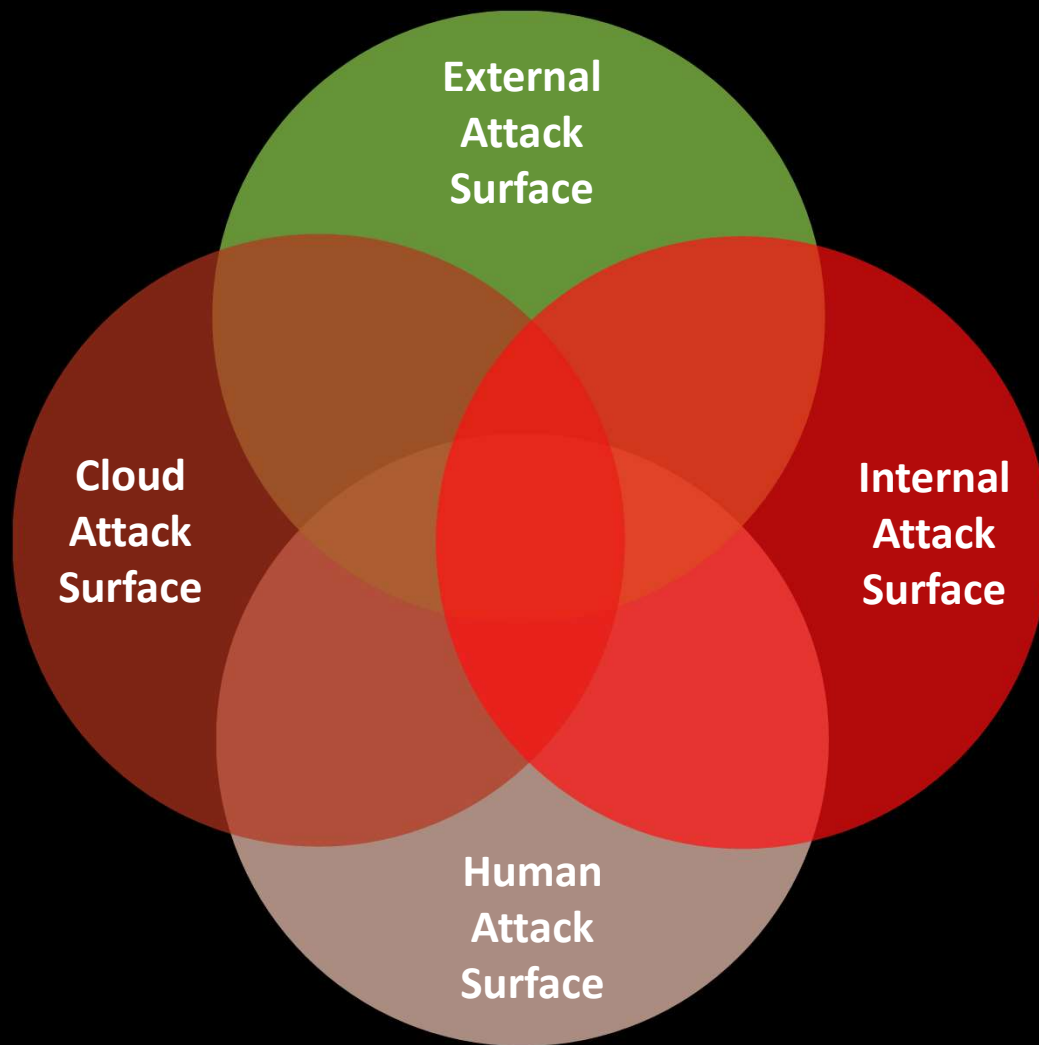






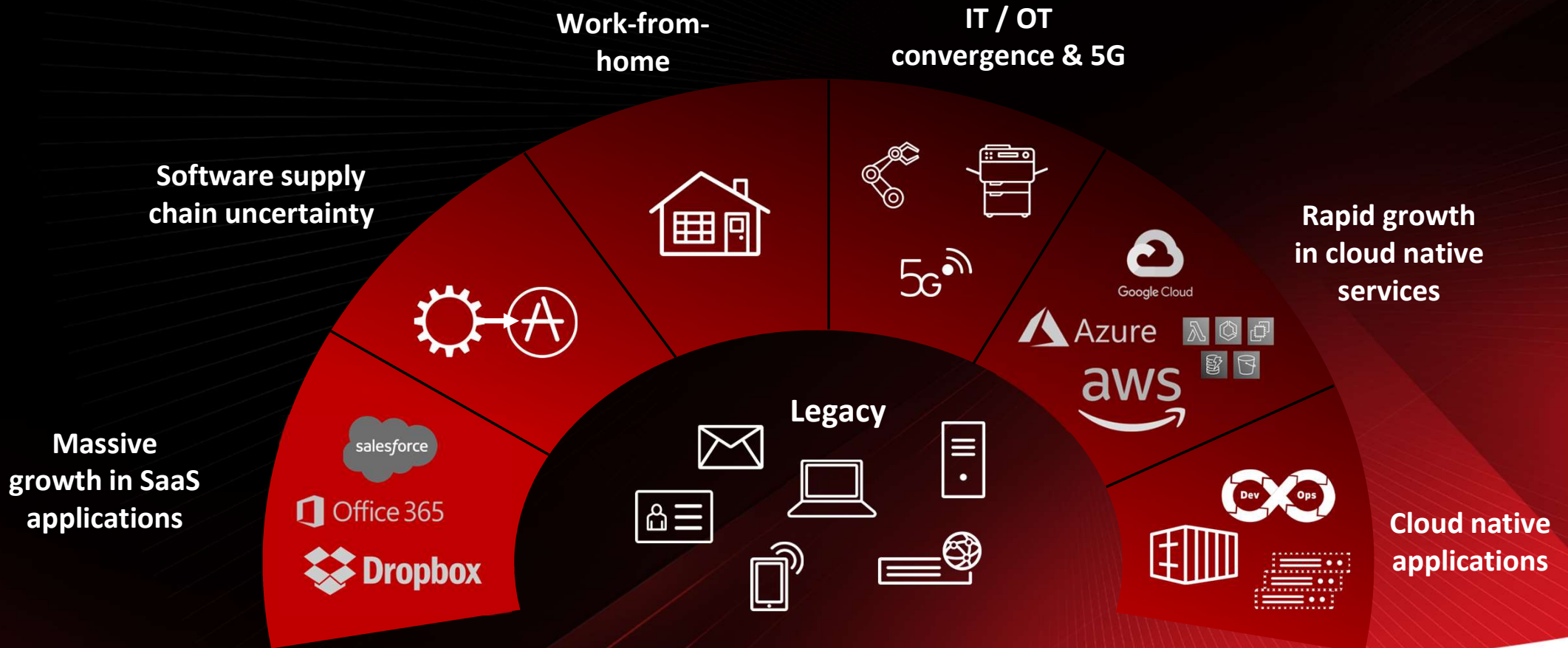
# Attack Surface



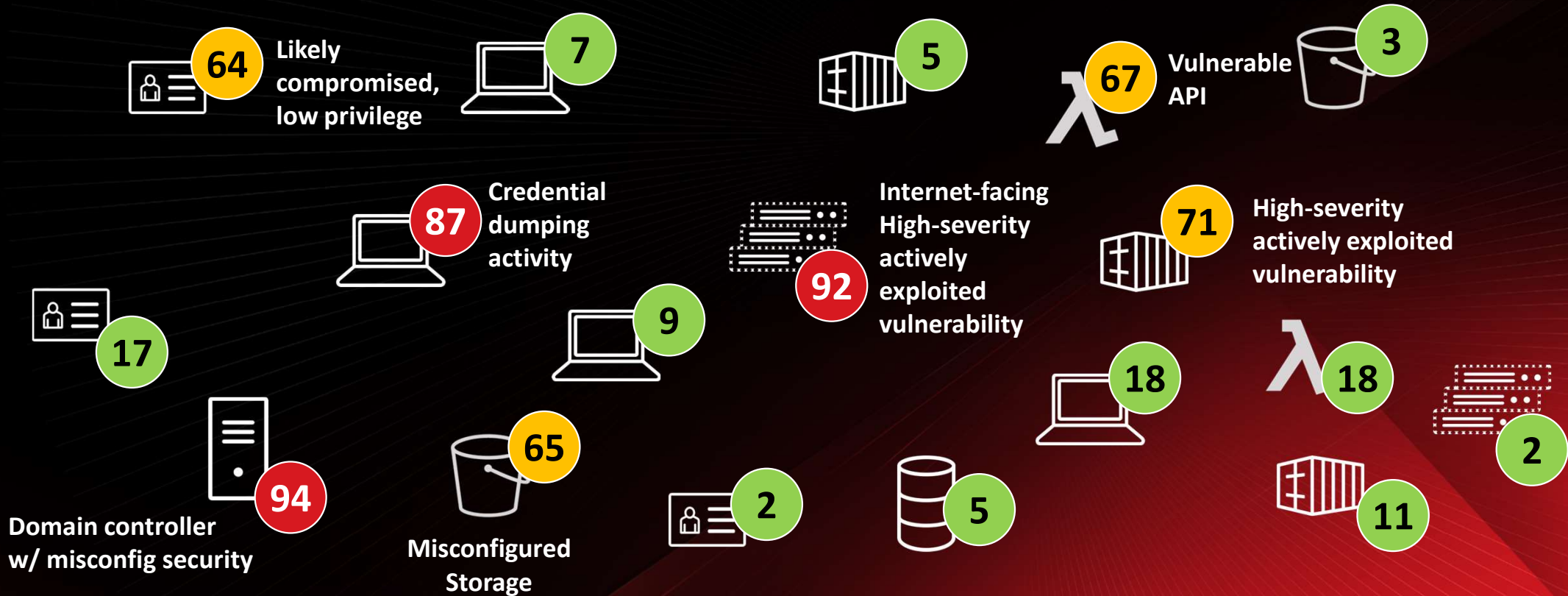


**DISCOVER ASSETS  
& ASSET**

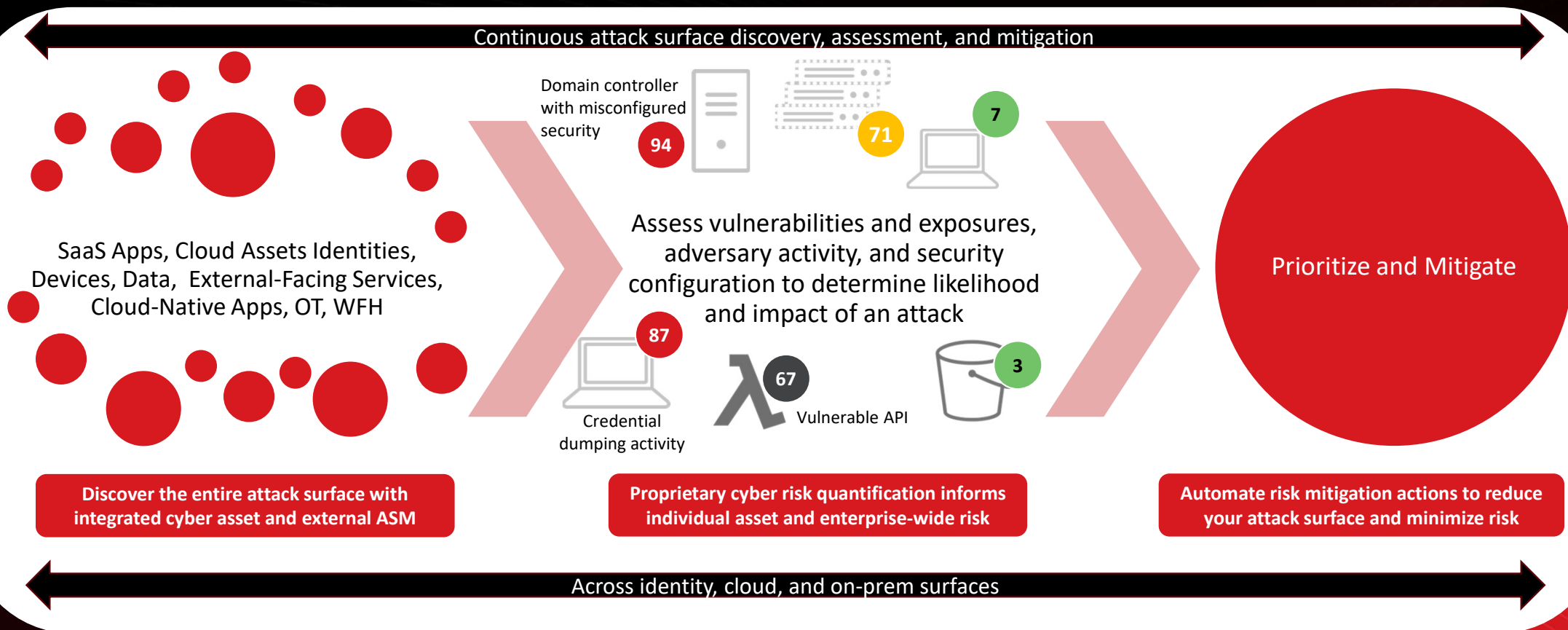
# Attack Surface Scale



# Assess Risk to Prioritize Remediation



# Proactive Security with Attack Surface Risk Management



# What about AI?

# Platform Discussion Today

## Security for AI

Secure your AI journey and protect against AI related attacks



**AI Gateway**  
**Private LLM Service Protection**  
**Private Cybersecurity LLM Service Platform**  
**Deepfake Detection**

## AI for Security

Enhance cybersecurity and transform security operations



**AI-Powered ASRM**  
**Trend Companion**

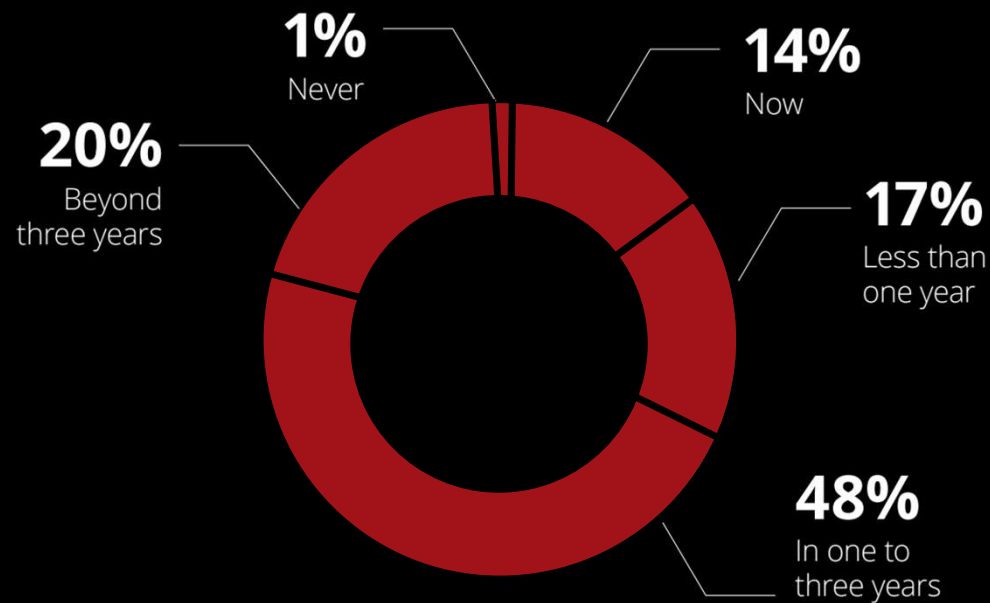
## AI Ecosystem



# AI Gateway

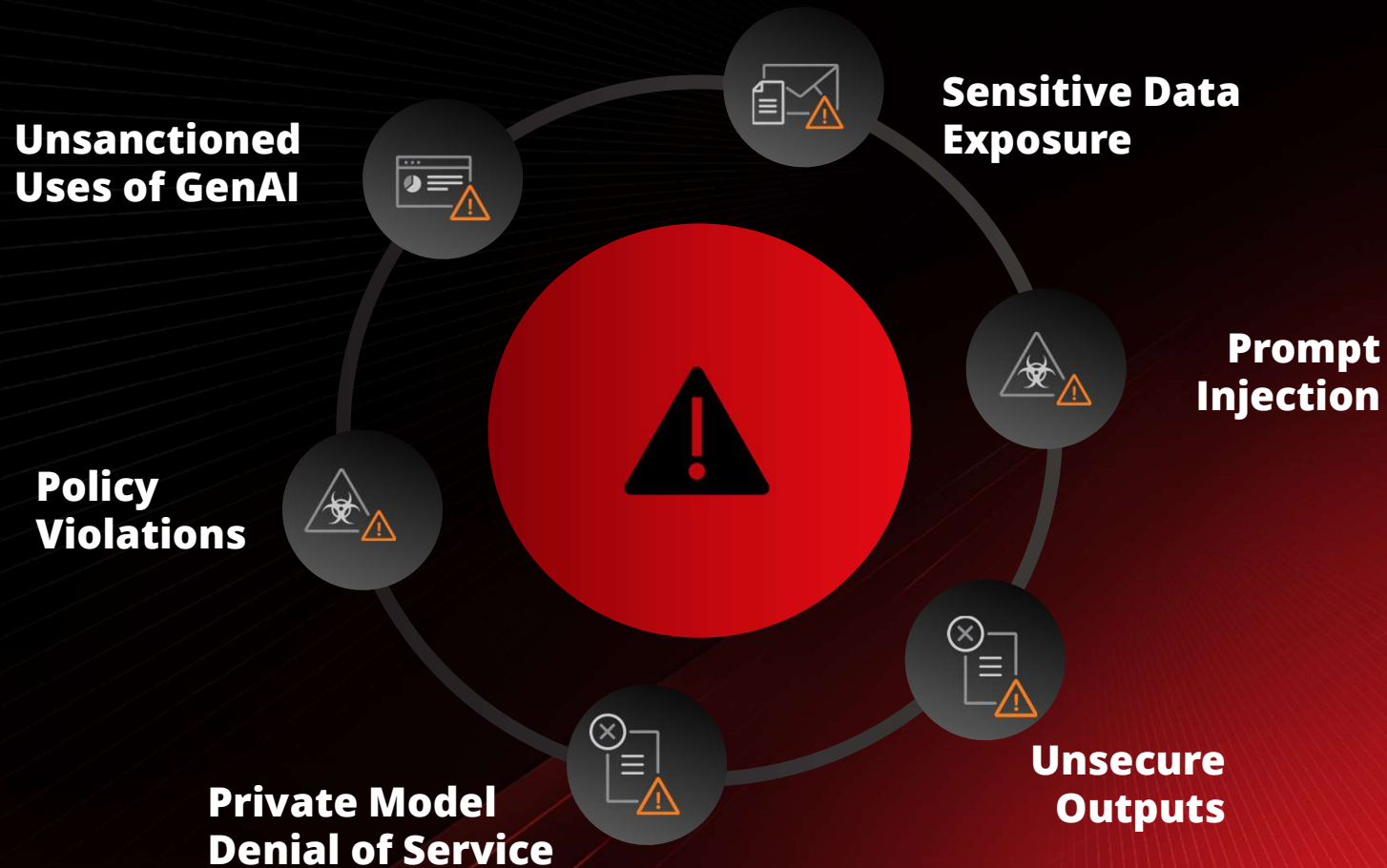
# Organizations are exploring how generative AI can be used to unlock business value

When is generative AI likely to transform your organization?

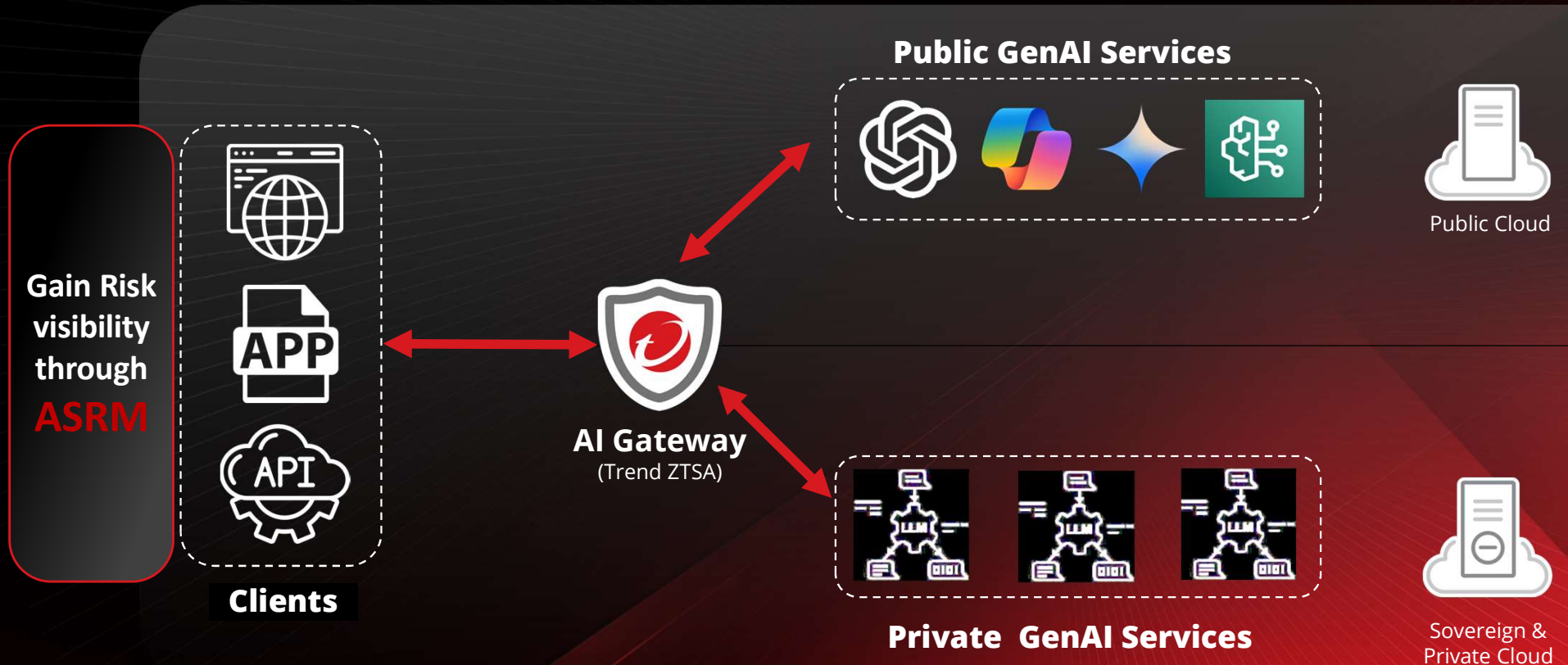


Quote from: Deloitte's State of Generative AI in the Enterprise Quarter one report

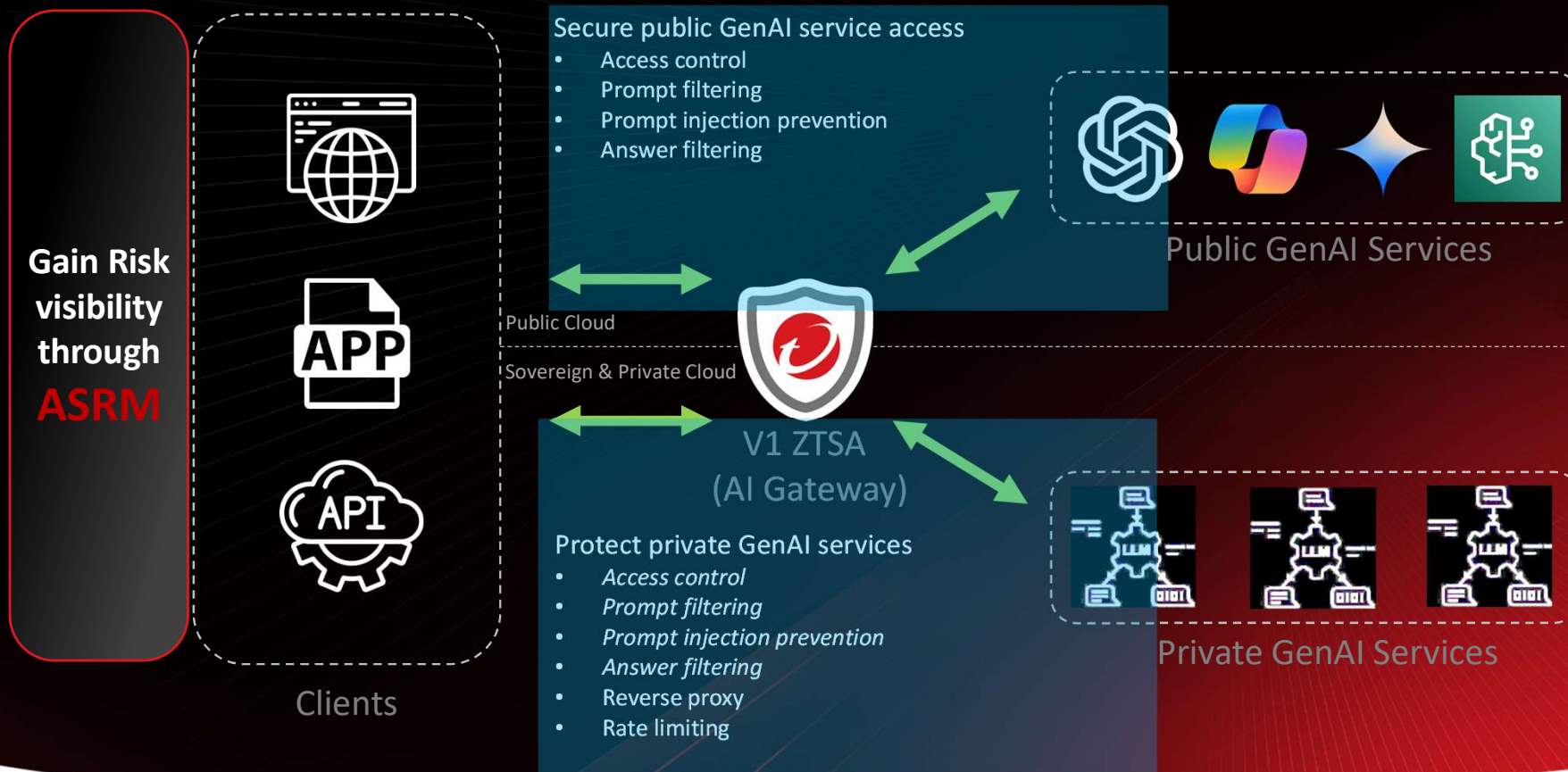
# Security Risks from Employee AI Usage



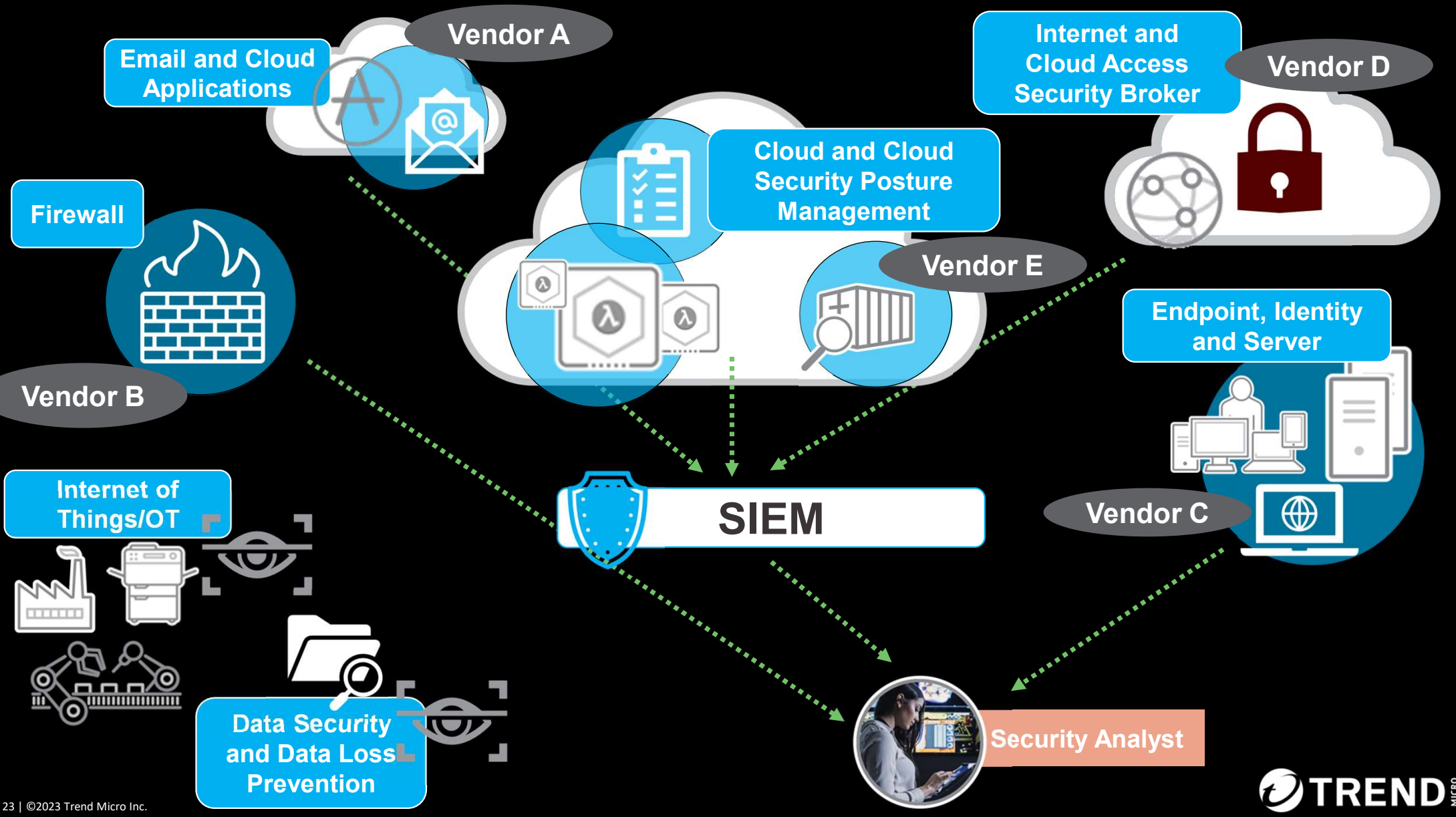
# Securing Employee AI Usage via AI Gateway



# Securing Employee AI Usage via AI Gateway



**Are you ready for a change?**

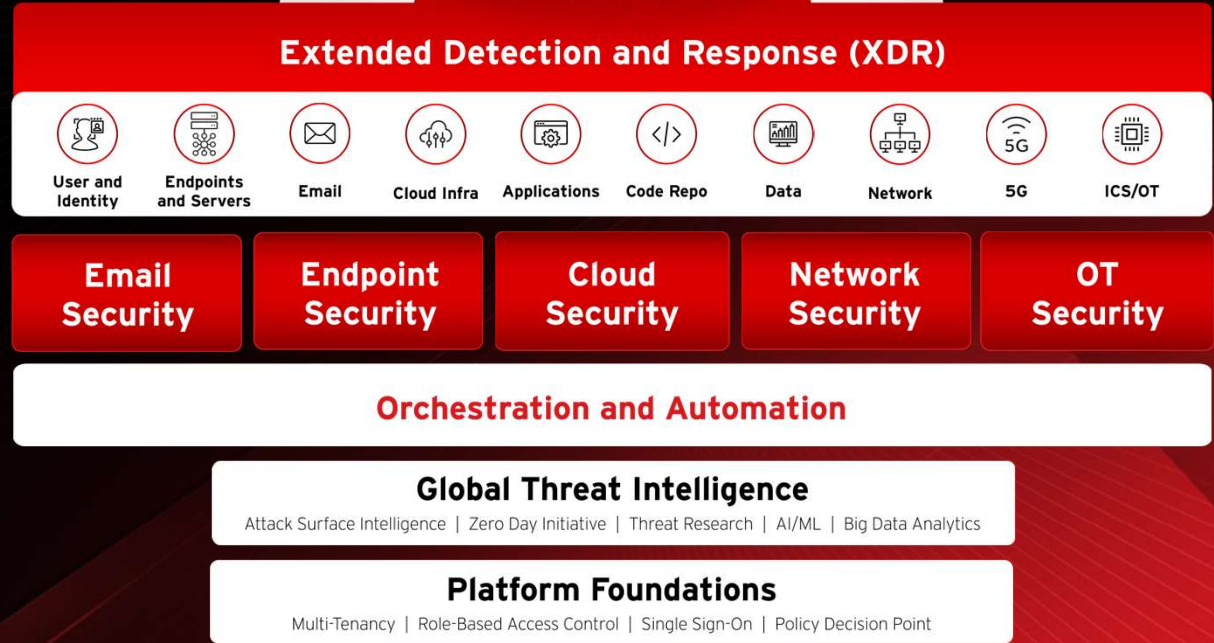


# Shift from Security Tools to a Cybersecurity Platform



Managed Services

Ecosystem Integration





**Don't let small problems to  
become bigger, start  
proactive cyber risk  
management.**



**Pawel Malak**

+48 601 234 908

Pawel\_malak@trendmicro.com